



COME ON DOWN to the



Industry Related
Educational Sessions
& Trade Show

Thursday,
August 29, 2024

Irvine Marriott
18000 Von Karman Ave., Irvine, CA



ORANGE COUNTY REGIONAL
CHAPTER
community
ASSOCIATIONS INSTITUTE

**COME ON
DOWN
to the**



FirstService
RESIDENTIAL

Thank you to the Presenting Sponsor



**COME ON
DOWN
to the**



**Alliance
Association
Bank**

A division of Western Alliance Bank. Member FDIC.



**PARK
WEST**

Thank you to the Keynote Sponsors

**COME ON
DOWN
to the**



The Real Cost is Right: Unveiling the True Price of HOA Projects

Host:



Dave Potter, CMCA[®], AMS[®]
Executive Manager, Mutual Services
Golden Rain Foundation – Seal Beach

**COME ON
DOWN
to the**



The Real Cost is Right: Unveiling the True Price of HOA Projects

Speakers:



Kirk Watilo, LSM[®], PCAM[®]
*Instructor for Community
Associations Institute*

**COME ON
DOWN
to the**



The Real Cost is Right: Unveiling the True Price of HOA Projects

Speakers:



Kirk Watilo, LSM[®], PCAM[®]
*Instructor for Community
Associations Institute*



Richard Williamson
*San Lorenzo & Stadium Lofts
Community Associations*

**COME ON
DOWN
to the**



The Real Cost is Right: Unveiling the True Price of HOA Projects

Speakers:



Kirk Watilo, LSM[®], PCAM[®]
*Instructor for Community
Associations Institute*



Richard Williamson
*San Lorenzo & Stadium Lofts
Community Associations*



Sandra L. Gottlieb, Esq.,
CCAL[®]
*SwedelsonGottlieb
Community Association
Attorneys*

**COME ON
DOWN!**

The Real Cost is Right: Unveiling the True Price of HOA Projects

Typically, what percent of time is saved by communicating future projects to homeowners?



The Real Cost is Right: Unveiling the True Price of HOA Projects

Typically, what percent of time is saved by communicating future projects to homeowners?

10%

The Real Cost is Right: Unveiling the True Price of HOA Projects

What are the most important questions to ask when planning an HOA project, and how do you accurately assess the potential costs?



Kirk Watilo,
LSM[®], PCAM[®]
*Instructor for Community
Associations Institute*

The Real Cost is Right: Unveiling the True Price of HOA Projects

How do you effectively communicate and present upcoming projects to the community, and what are the key benefits of doing so?



**Richard
Williamson,**
*San Lorenzo & Stadium
Lofts Community
Associations*

**COME ON
DOWN!**

The Real Cost is Right: Unveiling the True Price of HOA Projects

Typically, after what dollar amount should projects be reviewed by an attorney?

The Real Cost is Right: Unveiling the True Price of HOA Projects

Typically, after what dollar amount should projects be reviewed by an attorney?

\$100,000

The Real Cost is Right: Unveiling the True Price of HOA Projects

Could you explain when it is crucial to involve legal review in a project and what advantages it brings to the HOA?



Sandra L. Gottlieb, Esq.
CCAL[®]
*SwedelsonGottlieb
Community Association
Attorneys*

The Real Cost is Right: Unveiling the True Price of HOA Projects

What specific challenges have you faced with HOA projects, particularly concerning compliance with Senate bills and governmental regulations?



Kirk Watilo,
LSM[®], PCAM[®]
*Instructor for Community
Associations Institute*

**COME ON
DOWN!**

The Real Cost is Right: Unveiling the True Price of HOA Projects

Typically, what percent of a manager's time should be spent managing reserve projects?

The Real Cost is Right: Unveiling the True Price of HOA Projects

**Typically, what percent of a manager's
time should be spent managing reserve
projects?**

15%

The Real Cost is Right: Unveiling the True Price of HOA Projects

How does expertise influence the overall cost of a project? From a Board's perspective, what are your expectations of the manager in the planning and execution phases?



**Richard
Williamson,**
*San Lorenzo & Stadium
Lofts Community
Associations*

The Real Cost is Right: Unveiling the True Price of HOA Projects

What are some of the resources available to be prepared for regulatory impacts?



Sandra L. Gottlieb, Esq.
CCAL[®]
*SwedelsonGottlieb
Community Association
Attorneys*

**COME ON
DOWN
to the**



The Real Cost is Right: Unveiling the True Price of HOA Projects

THANK YOU!



Dave Potter,
CMCA®, AMS®
*Executive Manager,
Mutual Services
Golden Rain Foundation*



Kirk Watilo,
LSM®, PCAM®
*Instructor for Community
Associations Institute*



**Richard
Williamson,**
*San Lorenzo & Stadium
Lofts Community
Associations*



Sandra L. Gottlieb,
Esq. CCAL®
*SwedelsonGottlieb
Community Association
Attorneys*



COME ON DOWN to the



Please head to the
main ballroom to
visit our business
partners!

